



NEWS RELEASE

ヤマトホールディングス

Yamato Asia Pte. Ltd.

February 13, 2017

Launching of Regular Less Than Truck-Load Service for connecting Asean and China

~With the completion of the acquisition of OTL Group, Yamato Group will launch the new cross border logistics service by integrating trucking line haul with local small lot networks in Asean and China~

YAMATO ASIA PTE LTD. (headquartered in Singapore; Managing Director Richard Chua Khing Seng; hereafter referred to as “Yamato Asia”), the regional headquarters of Yamato Holdings Co., Ltd. has completed the investment in OTL Group (OTL below), and plan to launch the regular LTL ※1 service to connecting from Singapore to China by using OTL’ s trucking line haul service and existing local small lot networks in each country in East Asia and South East Asia. The service will start on February 15th, 2017.

※1 : LTL=Less than Truck-Load

1. Background

With the launch of the ASEAN Economic Community, cross border logistics is expected to experience strong growth not only in South East Asia, but also amongst East Asia countries.

Since 2010, Yamato Group has introduced and expanded our last mile small parcel delivery service (TA-Q-BIN) in Singapore, Shanghai, Hong Kong and Malaysia. In 2016, we announced to cooperate with GD Express in Malaysia in the aspect of capital and business, and invested in WTD Express in Guangzhou, China to strengthen global functions of Yamato Group. In this aspect, we decided to acquire OTL in August 2016 for linking up our last mile networks in each country with a cross border trucking network which is an essential function of our global strategy. We are pleased to announce that the investment has been completed last month.

As OTL has become a member of Yamato Group, we will commence a comprehensive cross border LTL service across Asean countries and China integrating OTL’ s line haul trucking network of 6,000km from Singapore to China, with our last mile networks and logistics capabilities within key ASEAN countries.

2. About the LTL service

(1) Door to Door one stop delivery service

It is a one stop door-to-door cross border service from “pick up” to “delivery” by combining each local delivery network of Yamato with the line haul network of OTL.

(2) Speedy and High Quality transportation

Yamato’s self-owned bonded warehouses at the borders, coupled with professional operation teams, self-owned vehicles and air suspension trucks in Malaysia, Thailand and Vietnam guarantees speedy and high quality delivery service.

(3) Stable operation schedule

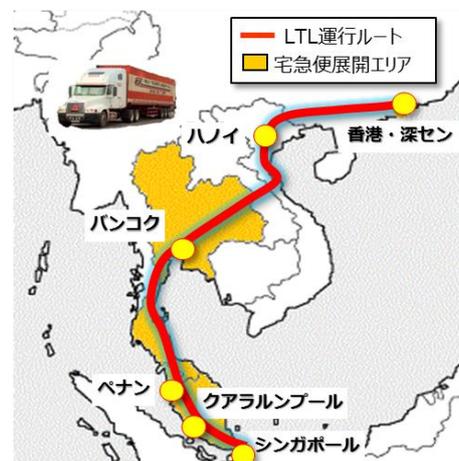
At the beginning, 2~3 regular trips per week depending on the specific lanes. In the near future, we plan to increase the number of trips to meet customer’s requirements and demands.

(4) Proprietary security systems

We provide GPS on fleet, real time in-container CCTV surveillance cameras, and electronic centralized in-container locking system (“E-Lock”) to enhance the security of the cargo.

(5) Main business regions/ lead time

Domain	Lead Time
Hong Kong~Hanoi	Departure day+2 days
Shenzhen~Hanoi	Departure day+1 day
Hanoi~Bangkok	Departure day+2 days
Bangkok~Penang	Departure day+1 day
Penang~Kuala Lumpur	Departure day+1 day
Kuala Lumpur~Singapore	Departure day+1 day
Shenzhen~Singapore	Departure day+7 days



※ This is the estimated hub to hub lead time, please contact each local Yamato office for detailed information.

In addition, we also have the capability to provide FTL※2 service for carrying controlled temperature cargo, project logistics and dangerous goods.

※2 : FTL=Full Truck-Load

3. Rates

Please contact each local Yamato office for more detailed information.

4. Future Objectives

With the launching of the LTL service, Yamato Group is capable of providing multimodal transportation services and logistics solutions by air/ocean/land according to the nature of product, volume and expected lead time of customers. Yamato Group will continue to innovate and improve on our services to provide the best logistics solutions to our customers and help enriching our society.

5. Reference

Please find more information at press release on Aug 31st, 2016

“Yamato Acquires OTL Group, a Cross-border Line Haul Trucking Company headquartered in Malaysia”

http://www.yamato-asia.com/en/news/20160901_en.pdf

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